

## OPTIEMUS INFRACOM LIMITED

Reg. Office: K-20, IInd Floor, Lajpat Nagar Part - 2, New Delhi-110 024

CIN: L64200DL1993PLC054086

### STATEMENT OF STANDALONE UNAUDITED FINANCIAL RESULTS FOR THE QUARTER AND NINE MONTHS ENDED ON 31ST DECEMBER, 2016

Ended December 31, 2016

PART-I

(Amt in Lacs except EPS and shareholding data)

| Particulars  | 3 months ended<br>31.12.2016                | Preceding 3<br>months ended<br>on 30.09.2016 | Corresponding 3<br>months ended<br>on 31.12.2015 | Year to date<br>figures for the<br>current period<br>ended on<br>31.12.2016 | Year to date<br>figures for the<br>previous year<br>ended on<br>31.12.2015 | Previous<br>Accounting Year<br>ended on 31-03-<br>2016 |
|--|---|--|--|---|--|--|
|  | Unaudited                                   | Unaudited                                    | Unaudited  | Unaudited   | Unaudited  | Audited  |
| <b>1</b> Income from operations  |   |  |  |   |  |  |
| (a) Net Sales /Income from operations (Net of Excies Duty)   | 10,901                                      | 36,775                                       | 38,630   | 84,637  | 159,761  | 189,169  |
| (b) other operating income   | 540   | 97   | 667  | 939   | 794  | 1,132  |
| <b>Total income from operations (net)</b>  | <b>11,441</b>                               | <b>36,872</b>                                | <b>39,297</b>                                    | <b>85,576</b>   | <b>160,554</b>   | <b>190,301</b>   |
| <b>2</b> Expenses  |   |  |  |   |  |  |
| (a)Changes in Inventories of finished goods, work in progress and stock in trade   | (1,599)                                     | (225)  | (103)  | (1,798)   | 3,199  | 3,309  |
| (b) Cost of materials consumed   | -   | -  | -  | -   | -  | -  |
| (c) Purchases of stock in trade  | 10,463                                      | 34,563                                       | 35,679   | 79,438  | 145,233  | 172,207  |
| (d) Direct Expenses  | 445   | 496  | 364  | 1,380   | 1,520  | 1,860  |
| (e) Employee Cost  | 394   | 393  | 536  | 1,166   | 1,496  | 1,978  |
| (f) Depreciation and amortisation expense  | 414   | 415  | 570  | 1,243   | 1,716  | 2,334  |
| (h) Selling & Distribution Expenses  | 59  | 75   | 85   | 206   | 349  | 493  |
| (i) Operating and Other Expenses   | 564   | 341  | 450  | 1,224   | 1,236  | 1,696  |
| <b>Total expenses</b>  | <b>10,740</b>                               | <b>36,058</b>                                | <b>37,581</b>                                    | <b>82,858</b>   | <b>154,749</b>   | <b>183,877</b>   |
| <b>3</b> Profit / (Loss) from operations before other income, finance costs and exceptional items (1-2)                  | <b>701</b>                                  | <b>815</b>                                   | <b>1,717</b>                                     | <b>2,718</b>  | <b>5,806</b>   | <b>6,424</b>   |
| <b>4</b> Other income  | <b>126</b>                                  | <b>80</b>                                    | <b>131</b>                                       | <b>241</b>  | <b>291</b>   | <b>653</b>   |
| <b>5</b> Profit / (Loss) from ordinary activities before finance costs and exceptional items (3 + 4)                     | <b>827</b>                                  | <b>896</b>                                   | <b>1,848</b>                                     | <b>2,959</b>  | <b>6,097</b>   | <b>7,077</b>   |
| <b>6</b> Finance costs   | <b>691</b>                                  | <b>462</b>                                   | <b>1,233</b>                                     | <b>1,924</b>  | <b>3,474</b>   | <b>4,276</b>   |
| <b>7</b> Profit / (Loss) from ordinary activities after finance costs but before exceptional items (5 - 6)               | <b>136</b>                                  | <b>434</b>                                   | <b>614</b>                                       | <b>1,035</b>  | <b>2,622</b>   | <b>2,801</b>   |
| <b>8</b> Exceptional items   | -   | -  | -  | -   | -  | -  |
| <b>9</b> Profit / (Loss) from ordinary activities before Tax (7+8)   | <b>136</b>                                  | <b>434</b>                                   | <b>614</b>                                       | <b>1,035</b>  | <b>2,622</b>   | <b>2,801</b>   |
| <b>10</b> Tax expense  | <b>47</b>                                   | <b>150</b>                                   | <b>209</b>                                       | <b>358</b>  | <b>879</b>   | <b>993</b>   |
| <b>11</b> Net Profit / (Loss) from ordinary activities after tax (9 - 10)  | <b>89</b>                                   | <b>283</b>                                   | <b>406</b>                                       | <b>677</b>  | <b>1,743</b>   | <b>1,808</b>   |
| <b>12</b> Extraordinary items (net of tax expense)   | -   | -  | -  | -   | -  | -  |
| <b>13</b> Net Profit / (Loss) for the period (11 - 12)   | <b>89</b>                                   | <b>283</b>                                   | <b>406</b>                                       | <b>677</b>  | <b>1,743</b>   | <b>1,808</b>   |
| <b>14</b> Share of profit / (loss) of associates*  | -   | -  | -  | -   | -  | -  |
| <b>15</b> Minority interest *  | -   | -  | -  | -   | -  | -  |
| <b>16</b> Net Profit / (Loss) after taxes, minority interest and share of profit / (loss) of associates (13 - 14 - 15) * | <b>89</b>                                   | <b>283</b>                                   | <b>406</b>                                       | <b>677</b>  | <b>1,743</b>   | <b>1,808</b>   |
| <b>17</b> Paid-up equity share capital (Face Value of the Share shall be indicated)                                      | 858141910<br>(85814191 @ Rs.10 each Shares) | 858141910<br>(85814191 @ Rs.10 each Shares)  | 858141910<br>(85814191 @Rs.10 each Shares)       | 858141910<br>(85814191 @Rs.10 each Shares)                                  | 858141910<br>(85814191 @Rs.10 each Shares)                                 | 858141910 (85814191 @Rs.10 each Shares)                |
| <b>18</b> Reserve excluding Revaluation Reserves as per balance sheet of previous accounting year                        |   | -  | -  | -   | -  | 16,343   |
| <b>19 i</b> Earnings per share (before extraordinary items) (not annualised):  |   |  |  |   |  |  |
| (a) Basic  | 0.10  | 0.33   | 0.47   | 0.79  | 2.03   | 2.11   |
| (b) Diluted  | 0.10  | 0.33   | 0.47   | 0.79  | 2.03   | 2.11   |
| <b>19 ii</b> Earnings per share (after extraordinary items) (not annualised):  |   |  |  |   |  |  |
| (a) Basic  | 0.10  | 0.33   | 0.47   | 0.79  | 2.03   | 2.11   |
| (b) Diluted  | 0.10  | 0.33   | 0.47   | 0.79  | 2.03   | 2.11   |

SEGMENT WISE RESULTS AS PER REGULATION 33 OF THE LISTING REGULATIONS ARE AS FOLLOWS:

| S.NO. | Particulars  | 3 months ended<br>31.12.2016  | Preceding 3<br>months ended<br>on 30.09.2016 | Corresponding 3<br>months ended<br>on 31.12.2015 | Year to date<br>figures for the<br>current period<br>ended on<br>31.12.2016 | Year to date<br>figures for the<br>previous year<br>ended on<br>31.12.2015 | Previous<br>Accounting Year<br>ended on 31-03-<br>2016 |
|-------|--|---|--|--|---|--|--|
|       |  | Unaudited   | Audited                                      | Unaudited  | Unaudited   | Unaudited  | Audited  |
| I.    | Segment Revenue  |   |  |  |   |  |  |
|       | a) Telecommunications-Mobile Handset and Accessories           | 10,599  | 35,954                                       | 38,350   | 82,869  | 157,714  | 186,514  |
|       | b) Construction Business and Renting                           | 842   | 919  | 947  | 2,707   | 2,840  | 3,787  |
|       | Total  | 11,441  | 36,872                                       | 39,297   | 85,576  | 160,554  | 190,301  |
|       | Less: Inter Segment Revenue                                    |   | -  | -  |   | -  | -  |
|       | Net Sales/Income From Operations                               | 11,441  | 36,872                                       | 39,297   | 85,576  | 160,554  | 190,002  |
| II.   | Segment Results  |   |  |  |   |  |  |
|       | Profit before Interest & Tax                                   |   | -  |  |   |  | -  |
|       | a) Telecommunications-Mobile Handset and Accessories           | 313   | 329  | 1,144  | 1,237   | 4,207  | 4,405  |
|       | b) Construction Business and Renting                           | 388   | 487  | 573  | 1,482   | 1,598  | 2,019  |
|       | TOTAL  | 701   | 815  | 1,717  | 2,718   | 5,806  | 6,424  |
|       | Less:  |   | -  |  |   |  | -  |
|       | (a) Interest   | 691   | 462  | 1,233  | 1,924   | 3,474  | 4,276  |
|       | (b) Other un-allocable expenditure net off un-allocable income | (126)   | (80)   | (131)  | (241)   | (291)  | (653)  |
|       | Total Profit before Tax  | 136   | 434  | 614  | 1,035   | 2,622  | 2,801  |
| III.  | Capital employed (Segment Assets-Segment Liabilities)          | Since Fixed Assets used in the Company's Business can not be specifically identified with any of the reportable segments as these are used interchangeably among segments, segmentwise disclosure on capital employed has not been furnished. |  |  |   |  |  |

Notes:-

- The unaudited standalone financial results of the Company for the quarter ended on December 31, 2016 have been duly reviewed by Audit Committee and approved by the Board of Directors at their meeting held on February 14, 2017.
- The segment wise revenue, results and capital employed have been prepared in accordance with the Accounting Standard-17 "Segment Reporting" as notified in the Companies (Accounting Standards) Rules 2006.
- The basic and diluted earnings per share has been calculated in accordance with the Accounting Standard -20 "Earnings Per Share" as notified in the Companies (Accounting Standards) Rules, 2006.
- The unaudited standalone financial results of the Company for the Quarter ended on December 31, 2016 are also available on website of the Company ([www.optimus.com](http://www.optimus.com)) and BSE Limited ([www.bseindia.com](http://www.bseindia.com)).
- Figures for previous period have been re-grouped, re-arranged and re-classified wherever necessary to make them comparable.
- Mr. Parveen Sharma resigned from the post of Chief Financial officer of the Company w.e.f 24th November 2016 and in his place Mr. Anoop Singhal was appointed.
- M/s. RMA & Associates, Chartered Accountants (Firm Registration No. 000978N) resigned from the post of Statutory auditors of the company w.e.f 13<sup>th</sup> December, 2016, due to their pre-occupation elsewhere. Accordingly, on January 11, 2016, Based upon the recommendation of audit committee, the board of the Company approved the appointment of M/s Mukesh Raj & Co., Chartered Accountants (FRN: 016693N) as Statutory auditors of the Company for FY 2016-17 subject to the approval of Shareholders at General meeting which shall be convened within 3 months of this recommendation.
- During the quarter, the Company announced a Partnership with Blackberry Limited for distribution of Blackberry branded Mobile Handsets in India. In furtherance to this, Blackberry also announced its next major exclusive Licensing Agreement with Optimus Infracom Limited for production of Blackberry-branded android mobile handsets.
- At an Extra Ordinary General Meeting convened on December 30, 2016, the members of the Company approved the Employee Stock Option Scheme of the company which involves fresh issuance of 4,290,709 (Forty two lacs ninety thousand seven hundred and nine) Equity Shares of the company to employees as may be granted by the Company from time to time.
- During the Quarter, the Company divested its entire stake in its subsidiary company, M/s Kishore Exports India Private Limited.
- Despite of entering into new business avenues, the operations of the Company were adversely affected due to demonetization which was announced during the quarter, which largely impacted the sales during the quarter.

By order of the Board of Directors  
For Optimus Infracom Limited

Place: New Delhi  
Date: February 14, 2017

Sd/-  
Ashok Gupta  
Executive Chairman  
DIN: 00277434