

Ref. No. - OIL/CO/SE/2024-25/38

August 13, 2024

Listing Department
BSE Limited,
Floor 25, P J Towers,
Dalal Street,
Mumbai- 400 001

Listing Department
National Stock Exchange of India Ltd
Exchange Plaza, C-1 Block G
Bandra Kurla Complex, Bandra (E)
Mumbai – 400 051

Scrip Code: 530135

Symbol: OPTIEMUS

Sub: Disclosure under Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015

Ref.: Investor Presentation – June, 2024

Dear Sir(s),

Pursuant to Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, we are enclosing herewith Investor Presentation on the Unaudited Standalone and Consolidated Financial Results of the Company for the quarter ended June 30, 2024 and it is also being posted on the website of the Company at www.optiemus.com.

Kindly take the same on your records.

Thanking You,

Yours truly,
For Optiemus Infracom Limited

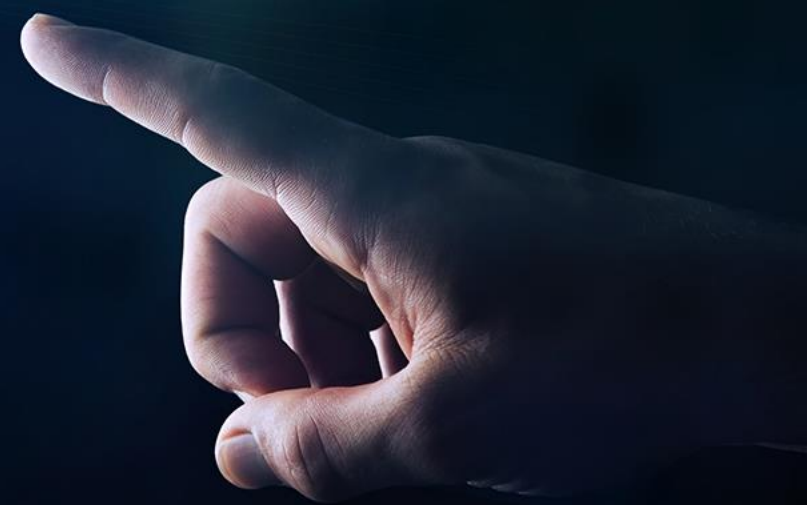
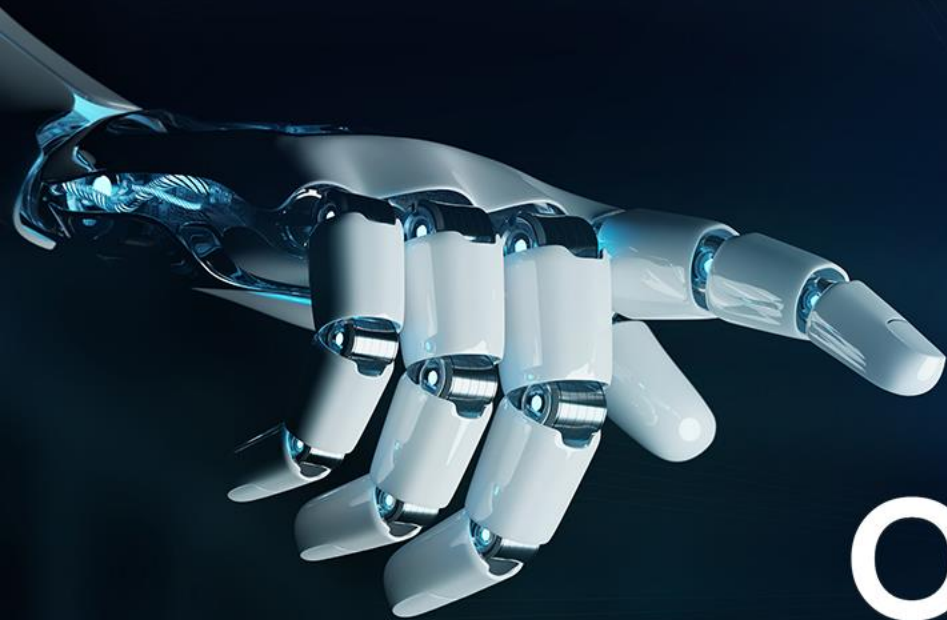
Vikas Chandra
Company Secretary & Compliance Officer

OPTIEMUS INFRACOM LIMITED

CIN : L64200DL1993PLC054086

Reg. Office: K-20, 2nd Floor, Lajpat Nagar-II, New Delhi-110024

P.: 011-29840906-907 | Fax: 011-29840908 | www.optiemus.com



Company Update

Q1-FY 2024-25 | 13 August 2024

A hand holding a pen pointing to a bar chart with an upward arrow. The background is dark blue with a faint bar chart and a large upward-pointing arrow. The text is white and bold.

Operational & Financial Highlights

Performance at a glance – Consolidated

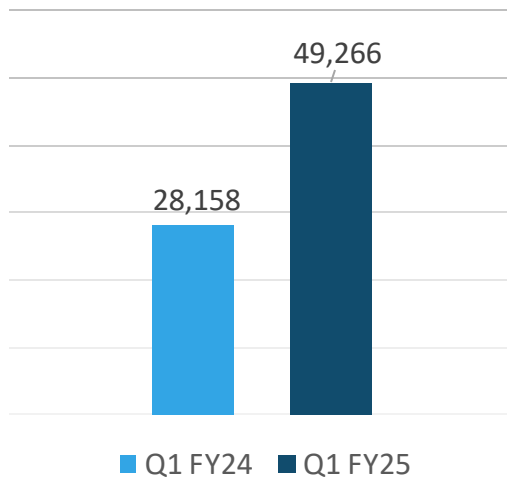
Q1 FY 2024-25

Figures in INR lakhs

OPERATING REVENUE

₹ 21,108 +
▲ 75%

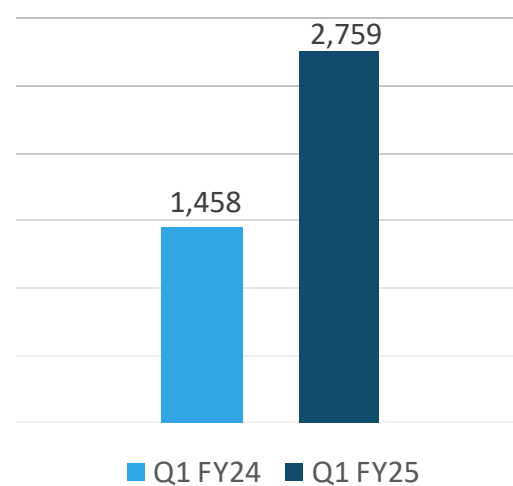
YoY growth



EBITDA[^]

₹ 1,301 +
▲ 89%

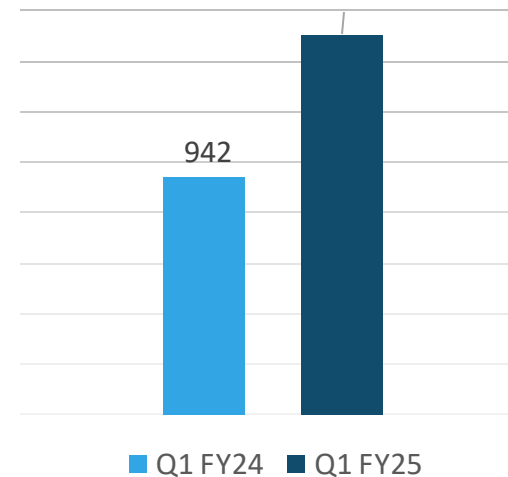
YoY growth



PBT^{^*}

₹ 564 +
▲ 60%

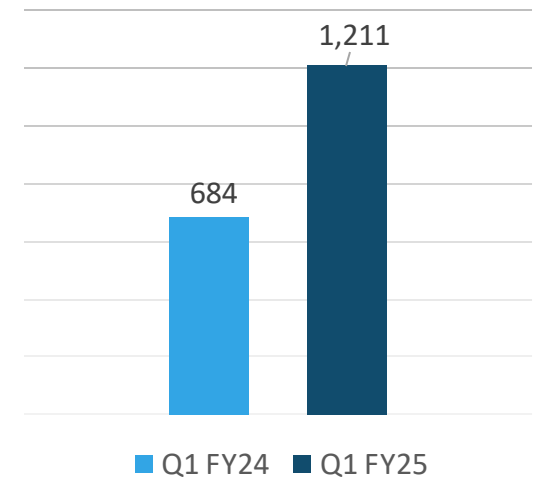
YoY growth



PAT^{^*}

₹ 527 +
▲ 77%

YoY growth



[^]Includes expenses amounting to INR 113.33 lakhs incurred in relation to the new subsidiary – Optiemus Unmanned Systems

[^]Includes other income but does not include profits from associate companies

*PBT and PAT are without profits from associate companies

Summary of Financial Results

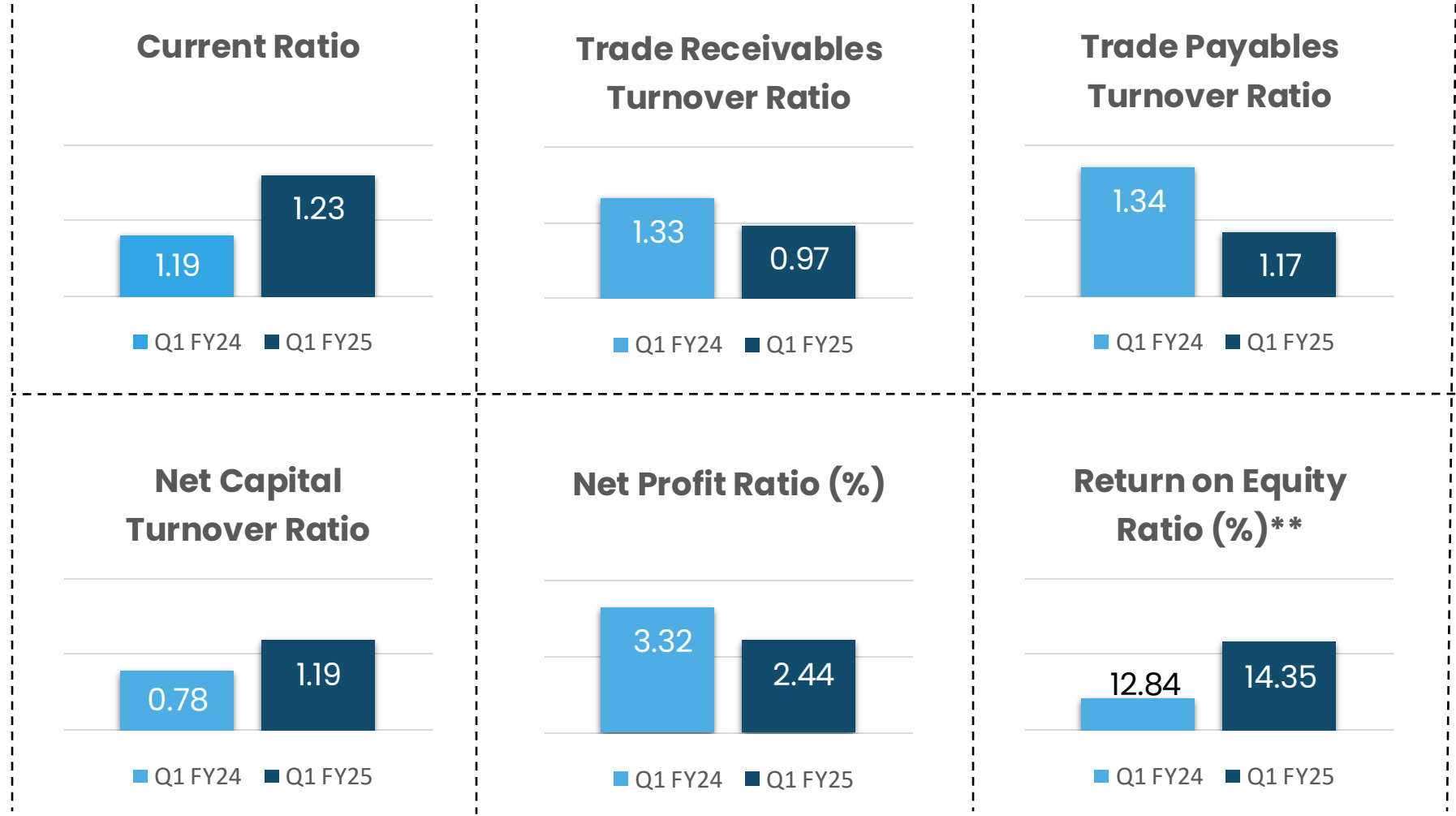
<i>Figures in INR lakhs except EPS</i>				
Particulars	Consolidated		Standalone	
	Q1 FY25	Q1 FY24	Q1 FY25	Q1 FY24
Operating Revenue	49,266	28,158	12,427	14,491
EBITDA[^]	2,759	1,458	625	583
EBITDA (%)	5.6	5.2	5.0	4.0
PBT^{^*}	1,506	942	614	580
PBT Margin (%)	3.1	3.3	4.9	4.0
PAT^{^*}	1,211	684	459	434
PAT Margin (%)	2.5	2.4	3.7	2.1
EPS (diluted)	1.42	1.08	0.54	0.50

[^]Includes expenses amounting to INR 113.33 lakhs incurred in relation to the new subsidiary – Optiemus Unmanned Systems

[^]With respect to consolidated figures, includes other income but does not include profits from associate companies


^{*}With respect to consolidated figures, excludes profits from associate companies

Key Ratios*



*Computed on the consolidated financials

**ROE = Trailing 12 Month PAT/ Average Shareholder Funds as on 30th June 2024 and 30th June 2023

The image features a hand in the foreground moving a white chess king piece on a black and white checkered board. In the background, there is a blurred image of a person in a suit and tie, overlaid with a glowing blue network diagram consisting of interconnected nodes and lines. A financial candlestick chart is also visible in the upper right background. The overall color scheme is a monochromatic blue.

Strategy & Outlook

Major Highlights of Q1 FY25 & Way forward



- Ground breaking ceremony of **Bharat Innovative Technologies Private Limited (BIGTech)** (70:30 JV Company with Corning, USA) successfully undertaken at the SIPCOT Industrial Park, Pillaipakkam, Sriperumbudur Taluk, Kancheepuram in the State of Tamil Nadu.

- **GDN Enterprises Private Limited (GDN)**, a wholly owned subsidiary of OIL is seeing immense potential in the manufacturing of telecom products;
- In view of the same, **GDN** being the Telecom PLI holder, should be able to achieve the targets for the FY 2025 and accordingly, be able to claim incentives subsequently.

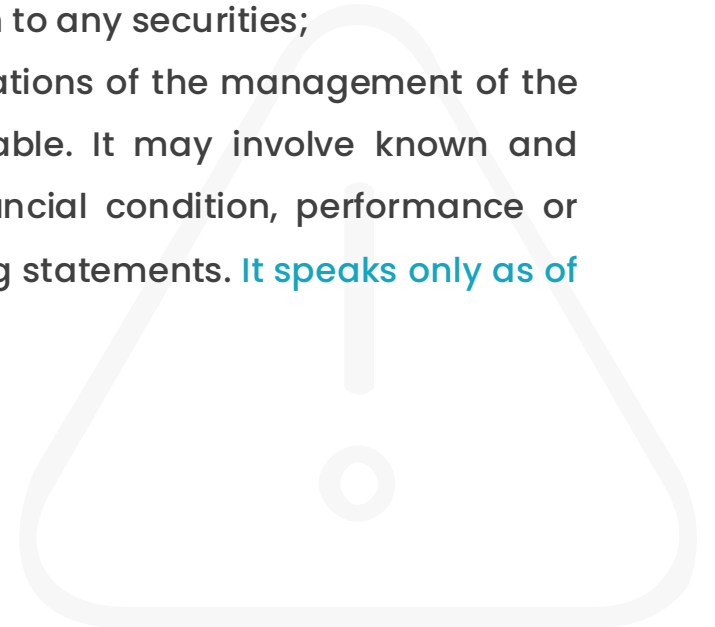
Major Highlights of Q1 FY25 & Way forward

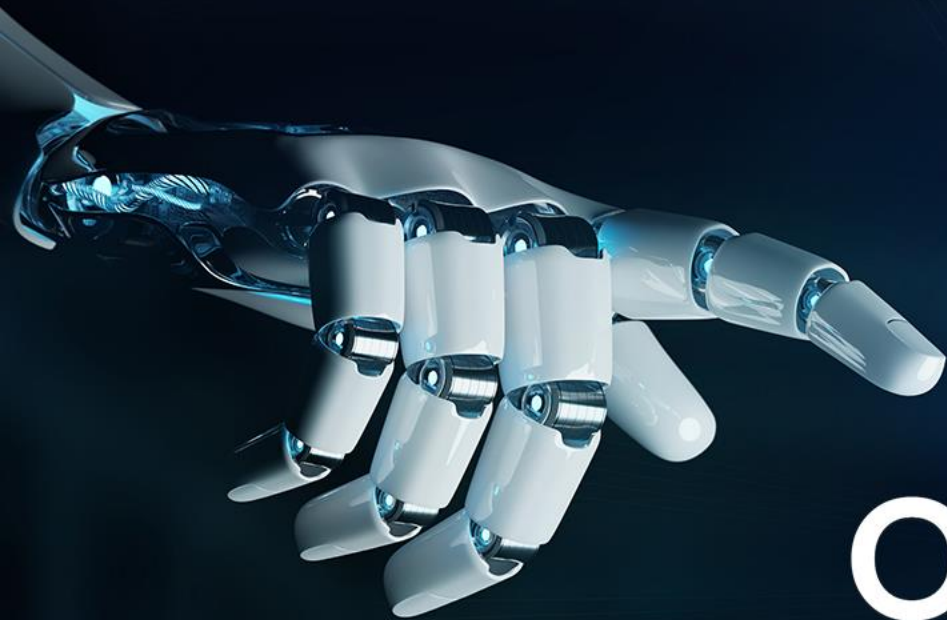


- **Optiemus Unmanned Systems (OUS)**, now a wholly owned subsidiary of OIL, participated in International Drone Expo held in New Delhi. The booth attracted over 250 visitors from various wings of the Indian Defence and Para Military Forces.
 - OIL will be leveraging the Drones developed by OUS to launch Drone as a Service across multiple segments
 - Agriculture & Farmer Insurance
 - Solar Farms
 - Mapping for Road, Rail and Transmission lines.
- OUS is participating in a pilot study with IIT Gandhinagar and NCCSD to help improve yields using modern farming techniques.
- OUS has started to bid for projects with various parts of the Indian Military and Para Military forces and continues to participate in trials to showcase the products.
- OUS has launched two products to meet the requirements of Indian Agriculture Sector
 - 10L Agricultural Drone at a price of Rs. 2.25 Lacs
 - Precision Agriculture Drone with capability to monitor Crop and Soil Health

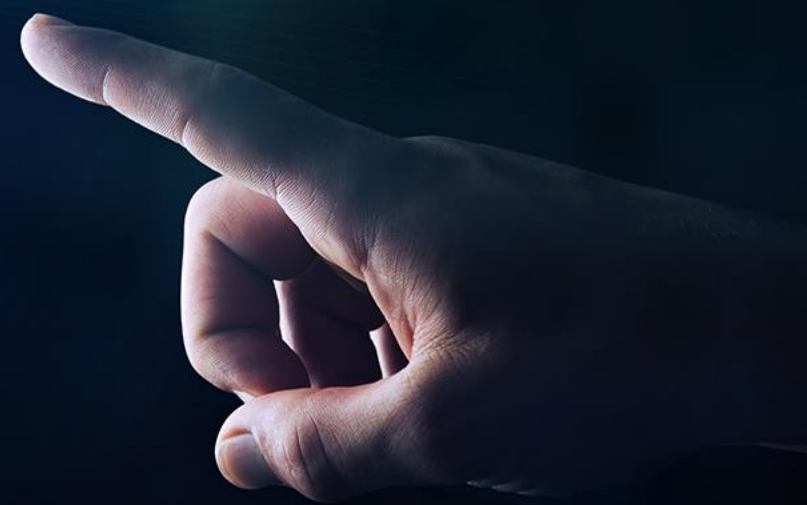
Disclaimer

- This presentation, has been prepared for **informational purposes** only, **does not** constitute a prospectus, offering circular or memorandum and **not** an offer or initiation to buy or sell any securities, **nor** shall part or all of this presentation form the basis of, or to be relied on in connection with any contract or investment decision in relation to any securities;
- It also contains **forward-looking statements** based on the currently held beliefs or expectations of the management of the company that are expressed in good faith and in management's opinion are reasonable. It may involve known and unknown risks uncertainty and other factors which may cause the actual results, financial condition, performance or achievements of the company or industry to differ materially from those in forward-looking statements. **It speaks only as of the date on which it was made.**






optiemus
Infracom Ltd.



Thank You